

2013-2014
CONTINUING EDUCATION

Elective B

**Additional Transaction
Issues**

2013/2014

Elective B



Sheboygan County Board of Realtors
639 Walton Drive
Plymouth, WI 53073

2013-2014

Elective B

Elective B – Additional Transaction Issues provides instruction on less common transaction issues that licensees will encounter in practice. Discusses the new WB-24 Option to Purchase. Explores using an option with a lease to create “rent-to-own” arrangements between buyers and sellers. Covers land contracts, rights of first refusal, and working with relocation companies. Reviews preventing violations of the Secure and Fair Enforcement for Mortgage Licensing Act (SAFE Act) when working with seller-financed transactions.



INSTRUCTOR

Jonathan M. Sayas

Jonathan M. Sayas is an attorney with the law offices of Sayas, Schmuki, Rondini & Plum S.C. He provides legal counsel for buyers and sellers in residential and commercial purchases and parties involved in litigation pertaining to real estate matters. Jonathan received his Juris Doctor from Valparaiso University in Indiana and is licensed to practice before all courts in the state of Wisconsin and U.S. Federal District Court - Eastern District of Wisconsin.

REAL ESTATE CONTINUING EDUCATION
Elective B Additional Transaction Issues

DATE: Wednesday, July 23, 2014

TIME: Registration 8:00 a.m. (8:30-11:30 Class) - 11:30 a.m. test

******* NEW LOCATION:*******

Community Bank and Trust
1160 Fond du Lac Ave. Sheboygan Falls, WI

COST: \$20.00 for SCBR Realtor/Affiliate Member

\$45.00 for non members of SCBR

*Additional \$10.00 "at door" registration

This course fulfills a portion of your Real Estate License continuing Education requirement for 2013-2014.

New licensees (anyone who received his/her original license after January 1, 2013) do not have to take continuing education but may want to "audit" the class for the updated information.

There will be a closed book exam after the course. You must receive a 70% score or better.

You will receive your certification of completion within two weeks after the date of the course and it is your responsibility to retain these certificates in case of Department of Regulation and Licensing audits.

INSTRUCTOR: Jonathan M. Sayas

***IN ACCORDANCE WITH REGULATION & LICENSE - THERE WILL BE NO LATE ADMITTANCE**

POSITIVELY NO PHONE OR EMAIL REGISTRATIONS
PAYMENT MUST BE MADE PRIOR TO CLASS DATE OR ADDITIONAL
"AT DOOR" FEE WILL BE CHARGED

*******REGISTRATION DEADLINE BY July 18, 2014*******

REGISTRATION

Mail Fees & Registration to:

Sheboygan County Board of REALTORS®
639 Walton Drive Plymouth, WI 53073

NAME _____

WRA# _____ **AMOUNT \$** _____

COMPANY
NAME _____ **PHONE** _____